# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-Q

<b>QUARTERLY REPORT PURSU EXCHANGE ACT OF 1934</b>	ANT TO SECTION 13	OR 15(d) OF THE SECURITIES
FOR THE Q	UARTERLY PERIOD ENDE	D June 30, 2022
<b>EXCHANGE ACT OF 1934</b>		OR 15(d) OF THE SECURITIES
FOR THE TRANSITIO	N PERIOD FROM	ТО
C	ommission File Number: 1-10	864
	DHEALTH dHealth Group Incorp	
	ame of registrant as specified in i	
Delaware (State or other jurisdiction of incorporation or organization)		41-1321939 (I.R.S. Employer Identification No.)
UnitedHealth Group Center 9900 Bren Road East Minnetonka, Minnesota (Address of principal executive offices)		55343 (Zip Code)
(Registra	(952) 936-1300 ant's telephone number, including	area code)
Securities reg	gistered pursuant to Section 1	2(b) of the Act:
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$.01 par value	UNH	New York Stock Exchange
Indicate by check mark whether the registrant (1) has f Act of 1934 during the preceding 12 months (or for suc subject to such filing requirements for the past 90 days	ch shorter period that the registr	
Indicate by check mark whether the registrant has subr Rule 405 of Regulation S-T ( $\S232.405$ of this chapter) required to submit such files). Yes $\boxtimes$ No $\square$		
Indicate by check mark whether the registrant is a larg company, or an emerging growth company. See the de and "emerging growth company" in Rule 12b-2 of the	finitions of "large accelerated fi	
Large accelerated filer ⊠ Smaller reporting company □		on-accelerated filer  merging growth company
If an emerging growth company, indicate by check ma with any new or revised financial accounting standards		
Indicate by check mark whether the registrant is a shell	l company (as defined in Rule	2b-2 of the Exchange Act). Yes ☐ No ⊠
As of July 29, 2022, there were 935,382,710 shares of $$	the registrant's Common Stock	\$.01 par value per share, issued and outstanding.

# UNITEDHEALTH GROUP

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# PART I

# ITEM 1. FINANCIAL STATEMENTS

# UnitedHealth Group Condensed Consolidated Balance Sheets (Unaudited)

(in millions, except per share data)	_	June 30, 2022	De	cember 31, 2021
Assets				
Current assets:				
Cash and cash equivalents	\$	24,612	\$	21,375
Short-term investments		3,352		2,532
Accounts receivable, net		18,718		14,216
Other current receivables, net.		12,439		13,866
Assets under management		4,017		4,449
Prepaid expenses and other current assets	_	5,218	_	5,320
Total current assets		68,356		61,758
Long-term investments.		42,427		43,114
Property, equipment and capitalized software, net		9,421		8,969
Goodwill		84,159		75,795
Other intangible assets, net.		11,285		10,044
Other assets	_	14,524	_	12,526
Total assets	\$	230,172	\$	212,206
Liabilities, redeemable noncontrolling interests and equity				
Current liabilities:				
Medical costs payable	\$	28,978	\$	24,483
Accounts payable and accrued liabilities		25,145		24,643
Short-term borrowings and current maturities of long-term debt		5,592		3,620
Unearned revenues		2,212		2,571
Other current liabilities	_	26,771	_	22,975
Total current liabilities		88,698		78,292
Long-term debt, less current maturities		45,799		42,383
Deferred income taxes		2,581		3,265
Other liabilities	_	11,967	_	11,787
Total liabilities	_	149,045	_	135,727
Commitments and contingencies (Note 7)				
Redeemable noncontrolling interests		4,922		1,434
Equity:				
Preferred stock, \$0.001 par value—10 shares authorized; no shares issued or outstanding		_		_
Common stock, \$0.01 par value—3,000 shares authorized; 935 and 941 issued and outstanding		10		10
Retained earnings		80,540		77,134
Accumulated other comprehensive loss		(7,730)		(5,384)
Nonredeemable noncontrolling interests	_	3,385	_	3,285
Total equity	_	76,205	_	75,045
Total liabilities, redeemable noncontrolling interests and equity	\$	230,172	\$	212,206

# UnitedHealth Group Condensed Consolidated Statements of Operations (Unaudited)

	7	Three Mor June				Six Mont June		
(in millions, except per share data)		2022		2021		2022		2021
Revenues:								
Premiums	\$	63,896	\$	56,233	\$	127,966	\$	111,719
Products		9,496		8,433		18,836		16,773
Services		6,645		6,099		13,017		12,017
Investment and other income		295	_	556	_	662	_	1,008
Total revenues		80,332		71,321	_	160,481	_	141,517
Operating costs:								
Medical costs		52,093		46,546		104,616		91,450
Operating costs		11,709		10,359		23,110		20,582
Cost of products sold		8,596		7,660		17,083		15,232
Depreciation and amortization		802	_	778	_	1,590	_	1,536
Total operating costs		73,200		65,343	_	146,399	_	128,800
Earnings from operations		7,132		5,978		14,082		12,717
Interest expense		(467)		(410)		(900)	_	(807)
Earnings before income taxes		6,665		5,568		13,182		11,910
Provision for income taxes		(1,466)		(1,196)		(2,835)		(2,560)
Net earnings		5,199		4,372		10,347		9,350
Earnings attributable to noncontrolling interests.		(129)		(106)		(250)		(222)
Net earnings attributable to UnitedHealth Group common shareholders	\$	5,070	\$	4,266	\$	10,097	\$	9,128
Earnings per share attributable to UnitedHealth Group common shareholders:								
Basic	\$	5.41	\$	4.52	\$	10.75	\$	9.66
Diluted	\$	5.34	\$	4.46	\$	10.61	\$	9.55
Basic weighted-average number of common shares outstanding		937		944		939		945
Dilutive effect of common share equivalents		13		12		13	_	11
Diluted weighted-average number of common shares outstanding		950		956	_	952	_	956
Anti-dilutive shares excluded from the calculation of dilutive effect of common share equivalents		3		1		3		2

# UnitedHealth Group Condensed Consolidated Statements of Comprehensive Income (Unaudited)

	T	hree Mor June				Six Month June		nded
(in millions)		2022		2021	_	2022		2021
Net earnings	\$	5,199	\$	4,372	\$	10,347	\$	9,350
Other comprehensive (loss) income:								
Gross unrealized (losses) gains on investment securities during the period  Income tax effect	_	(1,331) 304	_	251 (58)		(3,354) 769		(513) 116
Total unrealized (losses) gains, net of tax		(1,027)		193		(2,585)	_	(397)
Gross reclassification adjustment for net realized gains included in net earnings  Income tax effect		(1)		(9) 2		(4) 1		(16) 4
Total reclassification adjustment, net of tax		(1)		(7)		(3)		(12)
Total foreign currency translation (losses) gains		(676)		554	_	242	_	137
Other comprehensive (loss) income		(1,704)		740		(2,346)	_	(272)
Comprehensive income		3,495		5,112		8,001		9,078
Comprehensive income attributable to noncontrolling interests	_	(129)	_	(106)	_	(250)	_	(222)
$Comprehensive\ income\ attributable\ to\ United Health\ Group\ common\ shareholders\$	\$	3,366	\$	5,006	\$	7,751	\$	8,856

# UnitedHealth Group Condensed Consolidated Statements of Changes in Equity (Unaudited)

Accumulated Other Comprehensive (Loss) Income

								(Loss) I	ncome		
Three months ended June 30, (in millions)	Commo	on Stoc	_	Additional Paid-In Capital		Retained Carnings	(I	et Unrealized Losses) Gains n Investments	Foreign Currency Translation (Losses) Gains	Nonredeemable Noncontrolling Interests	Total Equity
Balance at March 31, 2022	939	\$ 1	0	\$ —	\$	78,782	\$	(1,137)	\$ (4,889)	\$ 3,362	\$ 76,128
Net earnings						5,070		. , ,	. , ,	94	5,164
Other comprehensive loss								(1,028)	(676)		(1,704)
Issuances of common stock, and related tax								. , ,	,		( ) /
effects	1	_	_	174							174
Share-based compensation				194							194
Common share repurchases	(5)	-	_	(733)		(1,767)	)				(2,500)
Cash dividends paid on common shares											
(\$1.65 per share)						(1,545)	)				(1,545)
Redeemable noncontrolling interests fair											
value and other adjustments				365							365
Acquisition and other adjustments of											
nonredeemable noncontrolling interests										12	12
Distribution to nonredeemable										(0.0)	(0.0)
noncontrolling interests			_		_		_			(83)	(83)
Balance at June 30, 2022	935	\$ 1	0	<u>\$</u>	\$	80,540	\$	(2,165)	\$ (5,565)	\$ 3,385	\$ 76,205
Balance at March 31, 2021	944	\$ 1	0	\$ _	\$	71,220	\$	741	\$ (5,567)	\$ 2,909	\$ 69,313
Net earnings						4,266				88	4,354
Other comprehensive income						,		186	554		740
Issuances of common stock, and related tax											
effects	2	_	_	292							292
Share-based compensation				158							158
Common share repurchases	(3)	-	_	(221)		(1,029)	)				(1,250)
Cash dividends paid on common shares											
(\$1.45 per share)						(1,367)	)				(1,367)
Redeemable noncontrolling interests fair											
value and other adjustments				(229)							(229)
Acquisition and other adjustments of											
nonredeemable noncontrolling interests										85	85
Distribution to nonredeemable											
noncontrolling interests			_		_		_			(74)	(74)
Balance at June 30, 2021	943	\$ 1	0	<u>\$</u>	\$	73,090	\$	927	\$ (5,013)	\$ 3,008	\$ 72,022
			=		=		=				

# UnitedHealth Group Condensed Consolidated Statements of Changes in Equity (Unaudited)

Accumulated Other Comprehensive Income (Loss)

									Income	(L0	oss)										
Six months ended June 30, (in millions)	Comm Shares			P	Additional Paid-In Capital				Paid-In		Paid-In		aid-In I		Retained Earnings		Unrealized ins (Losses) Investments	T	Foreign Currency ranslation osses) Gains	Nonredeemable Noncontrolling Interests	Total Equity
Balance at January 1, 2022	941	\$	10	\$	_	\$	77,134	\$	423	\$	(5,807)	\$ 3,285	\$ 75,045								
Net earnings		·					10,097				(-,,	182	10,279								
Other comprehensive (loss) income							Ź		(2,588)		242		(2,346)								
Issuances of common stock, and related tax									( ) /				( ) /								
effects					507								507								
Share-based compensation					476								476								
Common share repurchases		)			(1,217)		(3,783)						(5,000)								
Cash dividends paid on common shares																					
(\$3.10 per share)							(2,908)						(2,908)								
Redeemable noncontrolling interests fair																					
value and other adjustments					234								234								
Acquisition and other adjustments of												400	400								
nonredeemable noncontrolling interests.												103	103								
Distribution to nonredeemable												(105)	(105)								
noncontrolling interests				_		_				_		(185)	(185)								
Balance at June 30, 2022	935	\$	10	\$		\$	80,540	\$	(2,165)	\$	(5,565)	\$ 3,385	\$ 76,205								
Balance at January 1, 2021	946	\$	10	\$	_	\$	69,295	\$	1,336	\$	(5,150)	\$ 2,837	\$ 68,328								
Net earnings							9,128		,			168	9,296								
Other comprehensive (loss) income							ŕ		(409)		137		(272)								
Issuances of common stock, and related tax																					
effects	. 5		_		548								548								
Share-based compensation					400								400								
Common share repurchases	(8)	)	_		(221)		(2,679)						(2,900)								
Cash dividends paid on common shares																					
(\$2.70 per share)							(2,548)						(2,548)								
Redeemable noncontrolling interests fair																					
value and other adjustments					(727)		(106)						(833)								
Acquisitions and other adjustments of																					
nonredeemable noncontrolling interests.												151	151								
Distribution to nonredeemable												(1.40)	(1.40)								
noncontrolling interests				_		_		_		_		(148)	(148)								
Balance at June 30, 2021	943	\$	10	\$		\$	73,090	\$	927	\$	(5,013)	\$ 3,008	\$ 72,022								

# UnitedHealth Group Condensed Consolidated Statements of Cash Flows (Unaudited)

		Six Month June		
(in millions)		2022		2021
Operating activities				
Net earnings	\$	10,347	\$	9,350
Noncash items:				
Depreciation and amortization		1,590		1,536
Deferred income taxes		(15)		327
Share-based compensation		504		426
Other, net		215		(214)
Net change in other operating items, net of effects from acquisitions and changes in AARP balances:				
Accounts receivable		(4,204)		(1,218)
Other assets		(643)		(1,523)
Medical costs payable		4,029		3,086
Accounts payable and other liabilities		807		298
Unearned revenues	_	(440)	_	(523)
Cash flows from operating activities		12,190		11,545
Investing activities			_	
Purchases of investments		(8,903)		(8,847)
Sales of investments.		2,348		1,408
Maturities of investments.		3,189		4,650
Cash paid for acquisitions, net of cash assumed.		(7,150)		(4,642)
Purchases of property, equipment and capitalized software		(1,212)		(1,130)
Other, net		(532)		(648)
	_		_	
Cash flows used for investing activities.	_	(12,260)	_	(9,209)
Financing activities				
Common share repurchases		(5,000)		(2,900)
Cash dividends paid		(2,908)		(2,548)
Proceeds from common stock issuances		756		764
Repayments of long-term debt		(1,100)		(1,900)
Proceeds from (repayments of) short-term borrowings, net		1,340		(176)
Proceeds from issuance of long-term debt		5,922		6,934
Customer funds administered		5,786		2,395
Purchases of redeemable noncontrolling interests		(97)		(1,338)
Other, net	_	(1,449)	_	(662)
Cash flows from financing activities		3,250	_	569
Effect of exchange rate changes on cash and cash equivalents	_	57	_	6
Increase in cash and cash equivalents		3,237		2,911
Cash and cash equivalents, beginning of period	_	21,375	_	16,921
Cash and cash equivalents, end of period	\$	24,612	\$	19,832

# UnitedHealth Group Notes to the Condensed Consolidated Financial Statements (Unaudited)

#### 1. Basis of Presentation

UnitedHealth Group Incorporated (individually and together with its subsidiaries, "UnitedHealth Group" and the "Company") is a health care and well-being company with a mission to help people live healthier lives and help make the health system work better for everyone. Our two distinct, yet complementary business platforms—Optum and UnitedHealthcare—are working to help build a modern, high-performing health system through improved access, affordability, outcomes and experiences for the individuals and organizations the Company is privileged to serve.

The Company has prepared the Condensed Consolidated Financial Statements according to U.S. Generally Accepted Accounting Principles (GAAP) and has included the accounts of UnitedHealth Group and its subsidiaries. The year-end condensed consolidated balance sheet was derived from audited financial statements, but does not include all disclosures required by GAAP. In accordance with the rules and regulations of the U.S. Securities and Exchange Commission (SEC), the Company has omitted certain footnote disclosures that would substantially duplicate the disclosures contained in its annual audited Consolidated Financial Statements. Therefore, these Condensed Consolidated Financial Statements should be read together with the Consolidated Financial Statements and the Notes included in Part II, Item 8, "Financial Statements and Supplementary Data" in the Company's Annual Report on Form 10-K for the year ended December 31, 2021 as filed with the SEC (2021 10-K). The accompanying Condensed Consolidated Financial Statements include all normal recurring adjustments necessary to present the interim financial statements fairly.

#### Use of Estimates

These Condensed Consolidated Financial Statements include certain amounts based on the Company's best estimates and judgments. The Company's most significant estimates relate to estimates and judgments for medical costs payable and goodwill. Certain of these estimates require the application of complex assumptions and judgments, often because they involve matters that are inherently uncertain and will likely change in subsequent periods. The impact of any change in estimates is included in earnings in the period in which the estimate is adjusted.

#### 2. Investments

A summary of debt securities by major security type is as follows:

(in millions)	Amortize Cost	d 	Gross Unrealized Gains	Uı	Gross nrealized Losses	_	Fair Value
June 30, 2022							
Debt securities—available-for-sale:							
U.S. government and agency obligations	\$ 3,80	)8	\$ 1	\$	(209)	\$	3,600
State and municipal obligations	7,72	25	25		(381)		7,369
Corporate obligations	22,08		5		(1,515)		20,570
U.S. agency mortgage-backed securities	6,27		2		(537)		5,740
Non-U.S. agency mortgage-backed securities	2,92	26			(201)	_	2,725
Total debt securities—available-for-sale	42,81	14	33		(2,843)		40,004
Debt securities—held-to-maturity:							
U.S. government and agency obligations	54	14	_		(11)		533
State and municipal obligations	2	29	_		(2)		27
Corporate obligations	14	<u>11</u>				_	141
Total debt securities—held-to-maturity	71	14			(13)	_	701
Total debt securities	\$ 43,52	28	\$ 33	\$	(2,856)	\$	40,705
December 31, 2021							
Debt securities—available-for-sale:							
U.S. government and agency obligations	\$ 3,20	)6	\$ 23	\$	(31)	\$	3,198
State and municipal obligations	6,82	29	297		(20)		7,106
Corporate obligations	20,94	17	372		(145)		21,174
U.S. agency mortgage-backed securities	5,86		88		(55)		5,901
Non-U.S. agency mortgage-backed securities	2,81	19	42		(23)	_	2,838
Total debt securities—available-for-sale	39,66	<u> 59</u>	822		(274)		40,217
Debt securities—held-to-maturity:							
U.S. government and agency obligations	51	11	2		(2)		511
State and municipal obligations	3	30	2		_		32
Corporate obligations	10	00				_	100
Total debt securities—held-to-maturity	6	11	4		(2)		643
Total debt securities	\$ 40,31	0	\$ 826	\$	(276)	\$	40,860

The Company held \$3.4 billion and \$3.5 billion of equity securities as of June 30, 2022 and December 31, 2021, respectively. The Company's investments in equity securities primarily consist of employee savings plan related investments, other venture investments and shares of Brazilian real denominated fixed-income funds with readily determinable fair values. Additionally, the Company's investments included \$1.7 billion and \$1.3 billion of equity method investments in operating businesses in the health care sector as of June 30, 2022 and December 31, 2021, respectively. The allowance for credit losses on held-to-maturity securities at June 30, 2022 and December 31, 2021 was not material.

The amortized cost and fair value of debt securities as of June 30, 2022, by contractual maturity, were as follows:

	_	Available	e-foi	:-Sale		turity		
(in millions)	Ar	nortized Cost		Fair Value		nortized Cost	_	Fair Value
Due in one year or less	\$	3,439	\$	3,422	\$	385	\$	381
Due after one year through five years		13,237		12,672		295		288
Due after five years through ten years		12,332		11,213		14		13
Due after ten years		4,605		4,232		20		19
U.S. agency mortgage-backed securities		6,275		5,740				_
Non-U.S. agency mortgage-backed securities		2,926	_	2,725			_	
Total debt securities	\$	42,814	\$	40,004	\$	714	\$	701

The fair value of available-for-sale debt securities with gross unrealized losses by major security type and length of time that individual securities have been in a continuous unrealized loss position were as follows:

	Less Than 12 Months				12 Months or Greater					Total					
(in millions)		Fair Value	-	Gross nrealized Losses		Fair Value	Uı	Gross realized Losses		Fair Value	Ur	Gross realized Losses			
June 30, 2022															
Debt securities—available-for-sale:															
U.S. government and agency obligations	\$	2,921	\$	(152)	\$	474	\$	(57)	\$	3,395	\$	(209)			
State and municipal obligations		4,807		(355)		209		(26)		5,016		(381)			
Corporate obligations		16,894		(1,200)		2,261		(315)		19,155		(1,515)			
U.S. agency mortgage-backed securities		4,323		(356)		1,201		(181)		5,524		(537)			
Non-U.S. agency mortgage-backed securities	_	2,354	_	(151)	_	354	_	(50)		2,708	_	(201)			
Total debt securities—available-for-sale	\$	31,299	\$	(2,214)	\$	4,499	\$	(629)	\$	35,798	\$	(2,843)			
December 31, 2021															
Debt securities—available-for-sale:															
U.S. government and agency obligations	\$	1,976	\$	(18)	\$	249	\$	(13)	\$	2,225	\$	(31)			
State and municipal obligations		1,386		(19)		31		(1)		1,417		(20)			
Corporate obligations		9,357		(130)		376		(15)		9,733		(145)			
U.S. agency mortgage-backed securities		3,078		(52)		116		(3)		3,194		(55)			
Non-U.S. agency mortgage-backed securities	_	1,321		(18)	_	114	_	(5)	_	1,435		(23)			
Total debt securities—available-for-sale	\$	17,118	\$	(237)	\$	886	\$	(37)	\$	18,004	\$	(274)			

The Company's unrealized losses from debt securities as of June 30, 2022 were generated from approximately 33,000 positions out of a total of 40,000 positions. The Company believes that it will collect the timely principal and interest due on its debt securities that have an amortized cost in excess of fair value. The unrealized losses were caused by interest rate increases and not by unfavorable changes in the credit quality associated with these securities that impacted the Company's assessment on collectability of principal and interest. At each reporting period, the Company evaluates available-for-sale debt securities for any credit-related impairment when the fair value of the investment is less than its amortized cost. The Company evaluated the expected cash flows, the underlying credit quality and credit ratings of the issuers noting no significant credit deterioration since purchase. As of June 30, 2022, the Company did not have the intent to sell any of the available-for-sale debt securities in an unrealized loss position. Therefore, the Company believes these losses to be temporary. The allowance for credit losses on available-for-sale debt securities at June 30, 2022 and December 31, 2021 was not material.

#### 3. Fair Value

Certain assets and liabilities are measured at fair value in the Condensed Consolidated Financial Statements or have fair values disclosed in the Notes to the Condensed Consolidated Financial Statements. These assets and liabilities are classified into one of three levels of a hierarchy defined by GAAP.

For a description of the methods and assumptions that are used to estimate the fair value and determine the fair value hierarchy classification of each class of financial instrument, see Note 4 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" in the 2021 10-K.

The following table presents a summary of fair value measurements by level and carrying values for items measured at fair value on a recurring basis in the Condensed Consolidated Balance Sheets:

(in millions)	ir N	oted Prices  Active  Markets  Level 1)	Ob	Other oservable Inputs Level 2)	I	bservable nputs evel 3)	F: C:	Total air and arrying Value
June 30, 2022								
Cash and cash equivalents	\$	24,546	\$	66	\$		\$	24,612
Debt securities—available-for-sale:								
U.S. government and agency obligations		3,432		168		_		3,600
State and municipal obligations				7,369				7,369
Corporate obligations.		35		20,342		193		20,570
U.S. agency mortgage-backed securities.		_		5,740		_		5,740
Non-U.S. agency mortgage-backed securities			_	2,725			_	2,725
Total debt securities—available-for-sale		3,467	_	36,344		193	_	40,004
Equity securities		1,894		18		68		1,980
Assets under management		1,655	_	2,268		94	_	4,017
Total assets at fair value	\$	31,562	\$	38,696	\$	355	\$	70,613
Percentage of total assets at fair value		45%	_	54%		1%	_	100%
December 31, 2021								
Cash and cash equivalents	\$	21,359	\$	16	\$	_	\$	21,375
Debt securities—available-for-sale:								
U.S. government and agency obligations		3,017		181		_		3,198
State and municipal obligations				7,106				7,106
Corporate obligations.		40		20,916		218		21,174
U.S. agency mortgage-backed securities.		_		5,901		_		5,901
Non-U.S. agency mortgage-backed securities			_	2,838		<del></del>	_	2,838
Total debt securities—available-for-sale		3,057	_	36,942		218	_	40,217
Equity securities.		2,090		23		64		2,177
Assets under management		1,972	_	2,376		101	_	4,449
Total assets at fair value	\$	28,478	\$	39,357	\$	383	\$	68,218
Percentage of total assets at fair value	_	42%	_	<u>57</u> %		1%	_	100%

There were no transfers in or out of Level 3 financial assets or liabilities during the six months ended June 30, 2022 or 2021.

The following table presents a summary of fair value measurements by level and carrying values for certain financial instruments not measured at fair value on a recurring basis in the Condensed Consolidated Balance Sheets:

(in millions)	in A Ma	d Prices Active arkets evel 1)	Ob	Other oservable Inputs Level 2)	I	bservable inputs level 3)	Total Fair Value	Total Carrying Value
June 30, 2022								
Debt securities—held-to-maturity	\$	597	\$	104	\$	_	\$ 701	\$ 714
Long-term debt and other financing obligations	\$	_	\$	48,549	\$	_	\$48,549	\$50,041
December 31, 2021								
Debt securities—held-to-maturity	\$	534	\$	102	\$	7	\$ 643	\$ 641
Long-term debt and other financing obligations	\$	_	\$	52,583	\$	_	\$52,583	\$46,003

Nonfinancial assets and liabilities or financial assets and liabilities that are measured at fair value on a nonrecurring basis are subject to fair value adjustments only in certain circumstances, such as when the Company records an impairment. There were no significant fair value adjustments for these assets and liabilities recorded during either the six months ended June 30, 2022 or 2021.

#### 4. Medical Costs Payable

The following table shows the components of the change in medical costs payable for the six months ended June 30:

(in millions)	2022	2021
Medical costs payable, beginning of period	\$ 24,483	\$ 21,872
Acquisitions	171	46
Reported medical costs:		
Current year	104,936	92,570
Prior years	(320)	(1,120)
Total reported medical costs	104,616	91,450
Medical payments:		
Payments for current year	(78,937)	(69,808)
Payments for prior years	(21,355)	(18,429)
Total medical payments	(100,292)	(88,237)
Medical costs payable, end of period	\$ 28,978	\$ 25,131

For the six months ended June 30, 2022, prior years' medical cost reserve development included no individual factors that were significant. For the six months ended June 30, 2021, prior years' medical cost reserve development was primarily driven by lower than expected health system utilization and the uncertainty of care patterns due to the disruption of the health care system caused by COVID-19. Medical costs payable included reserves for claims incurred by insured customers but not yet reported to the Company of \$20.3 billion and \$17.1 billion at June 30, 2022 and December 31, 2021, respectively.

#### 5. Short-Term Borrowings and Long-Term Debt

In May 2022, the Company issued \$6.0 billion of senior unsecured notes consisting of the following:

(in millions, except percentages)	Par Value	
3.700% notes due May 2027	\$ 600	
4.000% notes due May 2029	900	
4.200% notes due May 2032	1,500	
4.750% notes due May 2052	2,000	
4.950% notes due May 2062	1,000	

For more information on the Company's short-term borrowings, debt covenants and long-term debt, see Note 8 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" in the 2021 10-K.

#### 6. Dividends

In June 2022, the Company's Board of Directors increased the Company's quarterly cash dividend to shareholders to an annual rate of \$6.60 compared to \$5.80 per share, which the Company had paid since June 2021. Declaration and payment of future quarterly dividends is at the discretion of the Board of Directors and may be adjusted as business needs or market conditions change.

The following table provides details of the Company's 2022 dividend payments:

Payment Date	Amou	nt per Share	To	tal Amount Paid
		_		(in millions)
March 22	\$	1.45	\$	1,363
June 28		1.65		1,545

#### 7. Commitments and Contingencies

#### **Pending Business Combinations**

As of June 30, 2022, the Company has entered into agreements to acquire companies in the health care sector, most notably Change Healthcare (NASDAQ: CHNG) and LHC Group, Inc (NASDAQ: LHCG), subject to regulatory approval and other customary closing conditions. The total anticipated capital required for these business combinations, excluding associated disposition proceeds and the payoff of acquired indebtedness, is approximately \$14 billion.

#### Legal Matters

Because of the nature of its businesses, the Company is frequently made party to a variety of legal actions and regulatory inquiries, including class actions and suits brought by members, care providers, consumer advocacy organizations, customers and regulators, relating to the Company's businesses, including management and administration of health benefit plans and other services. These matters include medical malpractice, employment, intellectual property, antitrust, privacy and contract claims and claims related to health care benefits coverage and other business practices.

The Company records liabilities for its estimates of probable costs resulting from these matters where appropriate. Estimates of costs resulting from legal and regulatory matters involving the Company are inherently difficult to predict, particularly where the matters: involve indeterminate claims for monetary damages or may involve fines, penalties or punitive damages; present novel legal theories or represent a shift in regulatory policy; involve a large number of claimants or regulatory bodies; are in the early stages of the proceedings; or could result in a change in business practices. Accordingly, the Company is often unable to estimate the losses or ranges of losses for those matters where there is a reasonable possibility or it is probable that a loss may be incurred.

#### Government Investigations, Audits and Reviews

The Company has been involved or is currently involved in various governmental investigations, audits and reviews. These include routine, regular and special investigations, audits and reviews by the Centers for Medicare and Medicaid Services (CMS), state insurance and health and welfare departments, state attorneys general, the Office of the Inspector General, the Office of Personnel Management, the Office for Civil Rights, the Government Accountability Office, the Federal Trade Commission, U.S. Congressional committees, the DOJ, the SEC, the Internal Revenue Service, the U.S. Drug Enforcement Administration, the U.S. Department of Labor, the Federal Deposit Insurance Corporation, the Consumer Financial Protection Bureau (CFPB), the Defense Contract Audit Agency and other governmental authorities. Similarly, our international businesses are also subject to investigations, audits and reviews by applicable foreign governments, including South American and other

non-U.S. governmental authorities. Certain of the Company's businesses have been reviewed or are currently under review, including for, among other matters, compliance with coding and other requirements under the Medicare risk-adjustment model. CMS has selected certain of the Company's local plans for risk adjustment data validation (RADV) audits to validate the coding practices of and supporting documentation maintained by health care providers and such audits may result in retrospective adjustments to payments made to the Company's health plans.

On February 14, 2017, the DOJ announced its decision to pursue certain claims within a lawsuit initially asserted against the Company and filed under seal by a whistleblower in 2011. The whistleblower's complaint, which was unsealed on February 15, 2017, alleges that the Company made improper Medicare risk adjustment submissions and violated the False Claims Act. On February 12, 2018, the court granted in part and denied in part the Company's motion to dismiss. In May 2018, the DOJ moved to dismiss the Company's counterclaims, which were filed in March 2018, and moved for partial summary judgment. In March 2019, the court denied the government's motion for partial summary judgment and dismissed the Company's counterclaims without prejudice. The Company cannot reasonably estimate the outcome that may result from this matter given its procedural status.

#### 8. Business Combinations

During the six months ended June 30, 2022, the Company completed several business combinations for total consideration of \$8.1 billion.

Acquired assets (liabilities) at acquisition date were:

(in millions)		
Cash and cash equivalents	\$	457
Accounts receivable and other current assets		585
Property, equipment and other long-term assets		1,494
Intangible assets		1,810
Total identifiable assets acquired		4,346
Medical costs payable		(171)
Accounts payable and other current liabilities.		(590)
Other long-term liabilities.	_	(605)
Total identifiable liabilities acquired		(1,366)
Total net identifiable assets	_	2,980
Goodwill		8,309
Redeemable noncontrolling interests		(3,101)
Nonredeemable noncontrolling interests.		(103)
Net assets acquired	\$	8,085

The majority of goodwill is not deductible for income tax purposes. The preliminary purchase price allocations for the various business combinations are subject to adjustment as valuation analyses, primarily related to intangible assets and contingent liabilities, are finalized.

The acquisition date fair values and weighted-average useful lives assigned to finite-lived intangible assets were:

(in millions, except years)	Fair Value	Weighted- Average <u>Useful Life</u>
Customer-related	\$ 915	
Trademarks and technology	800	9 years
Other	0.0	<u>11 years</u>
Total acquired finite-lived intangible assets	\$1,795	5 9 years

The results of operations and financial condition of acquired entities have been included in the Company's consolidated results and the results of the corresponding operating segment as of the date of acquisition. Through June 30, 2022, acquired entities impact on revenues and net earnings was not material.

Unaudited pro forma revenues and net earnings for the six months ended June 30, 2022 and 2021 as if the business combinations had occurred on January 1, 2021 were immaterial for both periods.

#### 9. Segment Financial Information

The Company's four reportable segments are UnitedHealthcare, Optum Health, Optum Insight and Optum Rx. For more information on the Company's segments, see Part I, Item I, "Business" and Note 13 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" in the 2021 10-K. Total assets at Optum Health and Optum Rx increased to \$67.9 billion and \$46.2 billion as of June 30, 2022 compared to \$60.5 billion and \$40.2 billion as of December 31, 2021, respectively. The increase in total assets at Optum Health and Optum Rx was primarily due to goodwill from business combinations of \$4.5 billion and \$3.8 billion, respectively.

On January 1, 2022, the Company realigned its operating segments to combine UnitedHealthcare Global and UnitedHealthcare Employer & Individual. The realignment had no impact on the Company's reportable segments.

The following tables present reportable segment financial information:

			Optum												
(in millions)	United	lHealthcare	Opt	tum Health	Op	tum Insight	0	otum Rx		ptum ninations	Optum	Corporate and Eliminations		Cor	solidated
Three Months Ended June 30, 2022					-1							_			
Revenues—unaffiliated customers:															
Premiums	\$	59,368	\$	4,528	\$	_	\$		\$	_	\$ 4,528	\$	_	\$	63,896
Products		´ —		6		58		9,432		_	9,496		_		9,496
Services		2,542		2,740		1,034		329		_	4,103		_		6,645
Total revenues—unaffiliated customers		61,910		7,274		1.092		9,761			18,127				80,037
Total revenues—affiliated customers				10,224		2,181		15,038		(588)	26,855		(26,855)		_
Investment and other income		195		85		9		6			100				295
Total revenues	\$	62,105	\$	17,583	\$	3,282	\$	24,805	\$	(588)	\$45,082	\$	(26,855)	\$	80,332
Earnings from operations	\$	3,850	\$	1,399	\$	839	\$	1,044	\$		\$ 3,282	\$		\$	7,132
Interest expense		_		_		_		_		_	_		(467)		(467)
Earnings before income taxes	\$	3,850	\$	1,399	\$	839	\$	1,044	\$		\$ 3,282	\$	(467)	\$	6,665
Three Months Ended June 30, 2021															
Revenues—unaffiliated customers:															
Premiums	\$	52,858	\$	3,375	\$	_	\$	_	\$	_	\$ 3,375	\$	_	\$	56,233
Products		_		9		33		8,391			8,433		_		8,433
Services		2,440		2,461		930	_	268			3,659				6,099
Total revenues—unaffiliated customers		55,298		5,845		963		8,659		_	15,467		_		70,765
Total revenues—affiliated customers		_		7,221		1,921		13,792		(478)	22,456		(22,456)		
Investment and other income		176		234		73		73			380				556
Total revenues	\$	55,474	\$	13,300	\$	2,957	\$	22,524	\$	(478)	\$38,303	\$	(22,456)	\$	71,321
Earnings from operations	\$	3,095	\$	1,128	\$	762	\$	993	\$		\$ 2,883	\$		\$	5,978
Interest expense					_								(410)	_	(410)
Earnings before income taxes	\$	3,095	\$	1,128	\$	762	\$	993	\$		\$ 2,883	\$	(410)	\$	5,568

(in millions)	UnitedHealthcare	Opt	Optum Health		tum Insight	0	Optum Rx		Optum minations	Optum		rporate and iminations	Co	nsolidated
Six Months Ended June 30, 2022														
Revenues—unaffiliated customers:														
Premiums	\$ 119,305	\$	8,661	\$	_	\$		\$	_	\$ 8,661	\$	_	\$	127,966
Products	_		12		98		18,726		_	18,836		_		18,836
Services	5,057	_	5,298	_	2,008	_	654	_		7,960	_		_	13,017
Total revenues—unaffiliated customers	124,362		13,971		2,106		19,380		_	35,457		_		159,819
Total revenues—affiliated customers	_		20,053		4,319		29,329		(1,141)	52,560		(52,560)		_
Investment and other income	338		241		76	_	7			324				662
Total revenues	\$ 124,700	\$	34,265	\$	6,501	\$	48,716	\$	(1,141)	\$88,341	\$	(52,560)	\$	160,481
Earnings from operations	\$ 7,648	\$	2,765	\$	1,686	\$	1,983	\$	_	\$ 6,434	\$	_	\$	14,082
Interest expense												(900)		(900)
Earnings before income taxes	\$ 7,648	\$	2,765	\$	1,686	\$	1,983	\$		\$ 6,434	\$	(900)	\$	13,182
Six Months Ended June 30, 2021														
Revenues—unaffiliated customers:														
Premiums	\$ 105,416	\$	6,303	\$	_	\$	_	\$	_	\$ 6,303	\$	_	\$	111,719
Products	_		17		70		16,686		_	16,773		_		16,773
Services	4,790		4,797		1,891		539			7,227				12,017
Total revenues—unaffiliated customers	110,206		11,117		1,961		17,225			30,303		_		140,509
Total revenues—affiliated customers	_		14,173		3,742		26,796		(953)	43,758		(43,758)		_
Investment and other income	382		413		106		107		_	626		_		1,008
Total revenues	\$ 110,588	\$	25,703	\$	5,809	\$	44,128	\$	(953)	\$74,687	\$	(43,758)	\$	141,517
Earnings from operations	\$ 7,203	\$	2,090	\$	1,541	\$	1,883	\$		\$ 5,514	\$		\$	12,717
Interest expense	_		_	·	_		_				,	(807)		(807)
Earnings before income taxes	\$ 7,203	\$	2,090	\$	1,541	\$	1,883	\$		\$ 5,514	\$	(807)	\$	11,910

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read together with the accompanying Condensed Consolidated Financial Statements and Notes and with our 2021 10-K, including the Consolidated Financial Statements and Notes included in Part II, Item 8, "Financial Statements and Supplementary Data" in that report. Unless the context indicates otherwise, references to the terms "UnitedHealth Group," the "Company," "we," "our" or "us" used throughout this Management's Discussion and Analysis of Financial Condition and Results of Operations refer to UnitedHealth Group Incorporated and its consolidated subsidiaries.

Readers are cautioned that the statements, estimates, projections or outlook contained in this Management's Discussion and Analysis of Financial Condition and Results of Operations, including discussions regarding financial prospects, economic conditions, trends and uncertainties contained in this Item 2, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (PSLRA). These forward-looking statements involve risks and uncertainties that may cause our actual results to differ materially from the results discussed or implied in the forward-looking statements. A description of some of the risks and uncertainties is set forth in Part I, Item 1A, "Risk Factors" in our 2021 10-K and in the discussion below.

#### **EXECUTIVE OVERVIEW**

#### General

UnitedHealth Group Incorporated is a health care and well-being company with a mission to help people live healthier lives and help make the health system work better for everyone. Our two distinct, yet complementary business platforms—Optum and UnitedHealthcare—are working to help build a modern, high-performing health system through improved access, affordability, outcomes and experiences for the individuals and organizations we are privileged to serve.

We have four reportable segments across our two business platforms, Optum and UnitedHealthcare:

- Optum Health;
- Optum Insight;
- Optum Rx; and
- UnitedHealthcare, which includes UnitedHealthcare Employer & Individual, UnitedHealthcare Medicare & Retirement and UnitedHealthcare Community & State.

Further information on our business is presented in Part I, Item 1, "Business" and Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our 2021 10-K and additional information on our segments, including the realignment of our UnitedHealthcare operating segments to combine UnitedHealthcare Global and UnitedHealthcare Employer and Individual, can be found in this Item 2 and in Note 9 of Notes to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this report.

#### **Business Trends**

Our businesses participate in the United States, South America and certain other international health markets. Overall spending on health care is impacted by inflation, utilization, medical technology and pharmaceutical advancement, regulatory requirements, demographic trends in the populaton and national interest in health and well-being. The rate of market growth may be affected by a variety of factors, including macroeconomic conditions, such as the economic impact of COVID-19, and regulatory changes, which could impact our results of operations, including our continued efforts to control health care costs.

**Pricing Trends.** To price our health care benefit products, we start with our view of expected future costs, including any potential impacts from COVID-19. We frequently evaluate and adjust our approach in each of the local markets we serve, considering all relevant factors, such as product positioning, price competitiveness and environmental, competitive, legislative

and regulatory considerations, including minimum medical loss ratio (MLR) thresholds and similar revenue adjustments. We will continue seeking to balance growth and profitability across all these dimensions.

The commercial risk market remains highly competitive in the small group, large group and individual segments. We expect broad-based competition to continue as the industry adapts to individual and employer needs.

Government programs in the community and senior sector tend to receive lower rates of increase than the commercial market due to governmental budget pressures and lower cost trends.

Medical Cost Trends. Our medical cost trends primarily relate to changes in unit costs, health system utilization and prescription drug costs. COVID-19 related care and testing costs as well as the deferral of care have also impacted medical cost trends in the current year and may continue in future years. Future medical cost trends may be impacted by increased consumer demand for care, and potentially even higher acuity care, due to the temporary deferral of care since the onset of the pandemic. We endeavor to mitigate those increases by engaging physicians and consumers with information and helping them make clinically sound choices, with the objective of helping them achieve high-quality, affordable care. The continued uncertain impact of COVID-19 may impact our ability to estimate medical costs payable, which has resulted in, and could result in, increased variability to medical cost reserve development.

#### **COVID-19 Trends and Uncertainties**

The COVID-19 pandemic continues to evolve and the ultimate impact on our business, results of operations, financial condition and cash flows remains uncertain. During the six months ended June 30, 2022, overall care was near normal baseline levels, with certain areas of care at or approaching seasonal baselines, and other areas below. COVID-19 treatment and testing costs continue to be mitigated by the temporary deferral of care, both generally varying with COVID-19 incidence rates. The relationship between COVID-19 care costs and non-COVID-19 utilization lagged in the second quarter, with increased non-COVID-19 utilization not as rapidly coinciding with decreased COVID-19 care and incidence rates as it had throughout the pandemic. In future periods, care patterns may moderately exceed normal baselines as previously deferred care is obtained. Though not yet experienced, acuity may temporarily rise due to missed regular care.

COVID-19 may continue to influence customer and consumer behavior, which could impact how and where care is delivered, benefit product designs, and the manner in which consumers wish to receive their prescription drugs or infusion services. Disrupted care patterns, as a result of the pandemic, have affected and may continue to temporarily affect the ability to obtain complete member health status information, impacting revenue in businesses utilizing risk adjustment methodologies.

The ultimate overall impact is uncertain and dependent on the future pacing, intensity and duration of the pandemic, the severity of new variants of the COVID-19 virus, the effectiveness and extent of administration of vaccination and treatments and general economic uncertainty.

#### SELECTED OPERATING PERFORMANCE AND OTHER SIGNIFICANT ITEMS

The following summarizes select second quarter 2022 year-over-year operating comparisons to second quarter 2021 and other financial results.

- Consolidated revenues grew 13%, UnitedHealthcare revenues grew 12% and Optum revenues grew 18%.
- UnitedHealthcare served 1.6 million more people, led by growth in community and senior programs.
- Consolidated earnings from operations of \$7.1 billion compared to \$6.0 billion last year, included growth of 24% at UnitedHealthcare and 14% at Optum.
- Diluted earnings per common share were \$5.34.
- Cash flows from operations for the six months ended June 30, 2022 were \$12.2 billion.
- Return on equity was 27.9%.

#### RESULTS SUMMARY

The following table summarizes our consolidated results of operations and other financial information:

	Three Months Ended June 30,				Increase (Decrease		;	Six Mont June			Increase/ (Decrease)			
(in millions, except percentages and per share data)		2022		2021	2	022 vs. 20	)21	2	2022 2021			2022 vs. 2021		
Revenues:														
Premiums	\$	63,896	\$	56,233	\$	7,663	14% \$	\$ 1	27,966	\$	111,719	\$	16,247	15%
Products		9,496		8,433		1,063	13		18,836		16,773		2,063	12
Services		6,645		6,099		546	9		13,017		12,017		1,000	8
Investment and other income	_	295	_	556	_	(261)	(47)		662	_	1,008	_	(346)	(34)
Total revenues	_	80,332	_	71,321	_	9,011	13	1	60,481		141,517	_	18,964	13
Operating costs:														
Medical costs		52,093		46,546		5,547	12	1	04,616		91,450		13,166	14
Operating costs		11,709		10,359		1,350	13		23,110		20,582		2,528	12
Cost of products sold		8,596		7,660		936	12		17,083		15,232		1,851	12
Depreciation and amortization		802	_	778	_	24	3 _		1,590		1,536	_	54	4
Total operating costs	_	73,200	_	65,343	_	7,857	12	]	46,399		128,800		17,599	14
Earnings from operations		7,132		5,978		1,154	19		14,082		12,717		1,365	11
Interest expense		(467)		(410)		(57)	14		(900)		(807)		(93)	12
Earnings before income taxes		6,665		5,568		1,097	20		13,182		11,910		1,272	11
Provision for income taxes		(1,466)	_	(1,196)	_	(270)	23		(2,835)		(2,560)	_	(275)	11
Net earnings		5,199		4,372		827	19		10,347		9,350		997	11
Earnings attributable to noncontrolling interests		(129)	_	(106)		(23)	22		(250)	_	(222)	_	(28)	13
Net earnings attributable to UnitedHealth Group														
common shareholders	\$	5,070	\$	4,266	\$	804	19%	\$	10,097	\$	9,128	\$	969	11%
Diluted earnings per share attributable to														
UnitedHealth Group common shareholders	\$	5.34	\$	4.46	\$	0.88	20% \$	\$	10.61	\$	9.55	\$	1.06	11%
Medical care ratio (a)		81.59	%	82.89	%	$(1.3)^{6}$	%		81.89	6	81.99	6	$(0.1)^{6}$	%
Operating cost ratio		14.6		14.5		0.1			14.4		14.5		(0.1)	
Operating margin		8.9		8.4		0.5			8.8		9.0		(0.2)	
Tax rate		22.0		21.5		0.5			21.5		21.5		_	
Net earnings margin (b)		6.3		6.0	0.3			6.3			6.5		5 (0.2)	
Return on equity (c)		27.99	%	25.29	%	2.7%	Ď		27.99	6	27.39	6	0.6%	)

<sup>(</sup>a) Medical care ratio (MCR) is calculated as medical costs divided by premium revenue.

#### 2022 RESULTS OF OPERATIONS COMPARED TO 2021 RESULTS OF OPERATIONS

#### **Consolidated Financial Results**

#### Revenues

The increases in revenues were primarily driven by growth in the number of people served through Medicare Advantage, Medicaid and commercial offerings; pricing trends; and growth across the Optum businesses.

<sup>(</sup>b) Net earnings margin attributable to UnitedHealth Group shareholders.

<sup>(</sup>c) Return on equity is calculated as annualized net earnings attributable to UnitedHealth Group common shareholders divided by average shareholders' equity. Average shareholders' equity is calculated using the shareholders' equity balance at the end of the preceding year and the shareholders' equity balances at the end of each of the quarters in the year presented.

#### Medical Costs and MCR

Medical costs increased due to growth in people served through Medicare Advantage, Medicaid and commercial offerings. For the three months ended June 30, 2022, MCR decreased due to COVID-19 effects and business mix. For the six months ended June 30, 2022, MCR decreased as a result of COVID-19 effects offset by business mix and decreased prior years favorable development, primarily due to the effects of COVID-19 in 2021.

#### Operating Cost Ratio

For the three months ended June 30, 2022, the operating cost ratio increased primarily due to business mix and investments, partially offset by COVID-19 related revenue effects. For the six months ended June 30, 2022, the operating cost ratio decreased as a result of COVID-19 related revenue effects, partially offset by business mix.

#### Reportable Segments

See Note 9 of Notes to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this report for more information on our segments. We utilize various metrics to evaluate and manage our reportable segments, including people served by UnitedHealthcare by major market segment and funding arrangement, people served by Optum Health and adjusted scripts for Optum Rx. These metrics are the main drivers of revenue, earnings and cash flows at each business. The metrics also allow management and investors to evaluate and understand business mix, including the mix of care delivered through value-based care models at Optum Health, level and scope of services provided to people and pricing trends when comparing the metrics to revenue by segment.

The following table presents a summary of the reportable segment financial information:

	Three Months Ended June 30,				Increase/ (Decrease)	)		Six Mont June			Increase/ (Decrease)			
(in millions, except percentages)		2022	2021		2022 vs. 2021			2022			2021	2022 vs. 2021		
Revenues														
UnitedHealthcare	\$	62,105	\$	55,474	\$	6,631	12%	\$	124,700	\$	110,588	\$	14,112	13%
Optum Health		17,583		13,300		4,283	32		34,265		25,703		8,562	33
Optum Insight		3,282		2,957		325	11		6,501		5,809		692	12
Optum Rx		24,805		22,524		2,281	10		48,716		44,128		4,588	10
Optum eliminations		(588)		(478)	_	(110)	23	_	(1,141)		(953)		(188)	20
Optum		45,082		38,303		6,779	18		88,341		74,687		13,654	18
Eliminations		(26,855)		(22,456)	_	(4,399)	20	_	(52,560)		(43,758)		(8,802)	20
Consolidated revenues	\$	80,332	\$	71,321	\$	9,011	13%	\$	160,481	\$	141,517	\$	18,964	13%
Earnings from operations														
UnitedHealthcare	\$	3,850	\$	3,095	\$	755	24%	\$	7,648	\$	7,203	\$	445	6%
Optum Health		1,399		1,128		271	24		2,765		2,090		675	32
Optum Insight		839		762		77	10		1,686		1,541		145	9
Optum Rx		1,044		993	_	51	5	_	1,983		1,883	_	100	5
Optum	_	3,282		2,883		399	14	_	6,434		5,514		920	17
Consolidated earnings from operations	\$	7,132	\$	5,978	\$	1,154	19%	\$	14,082	\$	12,717	\$	1,365	11%
Operating margin														
UnitedHealthcare		6.29	6	5.6%	6	0.6%			6.1%	ó	6.5%	,	(0.4)%	ó
Optum Health		8.0		8.5		(0.5)			8.1		8.1		_	
Optum Insight		25.6		25.8		(0.2)			25.9		26.5		(0.6)	
Optum Rx		4.2		4.4		(0.2)			4.1		4.3	1.3 (0.2)		
Optum		7.3		7.5		(0.2)			7.3 7.4			( /		
Consolidated operating margin		8.99	6	8.4%	6	0.5%			8.8%	o o	9.0%	,	(0.2)%	ó

#### **UnitedHealthcare**

The following table summarizes UnitedHealthcare revenues by business:

	]	Three Mor June				Increase (Decrease		Six Months Ended June 30,				Increase/ (Decrease)			
(in millions, except percentages)	2022			2021	2022 vs. 2021			2022	2021		2022 vs. 20		21		
UnitedHealthcare Employer & Individual — Domestic	\$	15,567	\$	14,942	\$	625	4%	\$ 31,389	\$	29,574	\$	1,815	6%		
UnitedHealthcare Employer & Individual — Global (a)	_	2,247	_	2,118	_	129	6	4,380		4,153	_	227	5		
UnitedHealthcare Employer & Individual — Total (a)		17,814	_	17,060	_	754	4	35,769	_	33,727	_	2,042	6		
UnitedHealthcare Medicare & Retirement		28,625		25,304		3,321	13	57,725		50,778		6,947	14		
UnitedHealthcare Community & State		15,666	_	13,110	_	2,556	19	31,206	_	26,083	_	5,123	20		
Total UnitedHealthcare revenues	\$	62,105	\$	55,474	\$	6,631	12%	\$ 124,700	<u>\$</u>	110,588	\$	14,112	13%		

<sup>(</sup>a) On January 1, 2022, we realigned our operating segments to combine UnitedHealthcare Global and UnitedHealthcare Employer & Individual.

The following table summarizes the number of people served by our UnitedHealthcare businesses, by major market segment and funding arrangement:

	June	30,	Increase (Decrease	
(in thousands, except percentages)	2022	2021	2022 vs. 20	)21
Commercial — domestic:				
Risk-based	8,010	7,840	170	2%
Fee-based	18,480	18,395	85	
Total commercial — domestic	26,490	26,235	255	1
Medicare Advantage	6,945	6,385	560	9
Medicaid	7,990	7,130	860	12
Medicare Supplement (Standardized)	4,355	4,390	(35)	(1)
Total community and senior	19,290	17,905	1,385	8
Total UnitedHealthcare — domestic medical	45,780	44,140	1,640	4
Commercial — global	5,465	5,485	(20)	_
Total UnitedHealthcare — medical	51,245	49,625	1,620	3%
Supplemental Data:				
Medicare Part D stand-alone	3,330	3,750	(420)	(11)%

Commercial business increased primarily due to organic growth and business combinations. Medicare Advantage increased due to growth in people served through individual and group Medicare Advantage plans. The increase in people served through Medicaid was primarily driven by states continuing to ease redetermination requirements due to COVID-19, new state-based awards and growth in people served through Dual Special Needs Plans.

UnitedHealthcare's revenues increased due to growth in the number of individuals served through Medicare Advantage and Medicaid, including a greater mix of people with higher acuity needs, and an increase in the number of individuals served through commercial benefits. For the three months ended June 30, 2022, earnings from operations increased due growth in people served and COVID-19 effects. For the six months ended June 30, 2022, earnings from operations increased due to growth in people served and COVID-19 effects, partially offset by decreased prior years favorable development, primarily due to the effects of COVID-19 in 2021.

#### **Optum**

Total revenues and earnings from operations increased due to growth across the Optum businesses. The results by segment were as follows:

## Optum Health

Revenues at Optum Health increased primarily due to organic growth in value-based care arrangements and business combinations. Earnings from operations increased due to organic growth in value-based care arrangements, cost management initiatives and COVID-19 effects. Optum Health served approximately 101 million people as of June 30, 2022 compared to 99 million people as of June 30, 2021.

#### **Optum Insight**

Revenues and earnings from operations at Optum Insight increased due to growth in managed services and technology, with managed services growth driven by higher payer volumes and new health system partnerships.

## Optum Rx

Revenues and earnings from operations at Optum Rx increased due to higher script volumes from growth in people served, increased utilization and organic growth in pharmacy care services, including community-behavioral and specialty pharmacy. Earnings from operations also increased as a result of continued supply chain management initiatives. Optum Rx fulfilled 357 million and 342 million adjusted scripts in the second quarters of 2022 and 2021, respectively.

#### LIQUIDITY, FINANCIAL CONDITION AND CAPITAL RESOURCES

#### Liquidity

#### Summary of our Major Sources and Uses of Cash and Cash Equivalents

	Six Mont Jun	ths Ei	nded		ecrease)
(in millions)	2022		2021	202	2 vs. 2021
Sources of cash:					
Cash provided by operating activities	\$ 12,190	\$	11,545	\$	645
Issuances of short-term borrowings and long-term debt, net of repayments	6,162		4,858		1,304
Proceeds from common stock issuances	756		764		(8)
Customer funds administered	5,786		2,395		3,391
Total sources of cash	24,894		19,562		
Uses of cash:					
Common stock repurchases.	(5,000)		(2,900)		(2,100)
Cash paid for acquisitions, net of cash assumed	(7,150)		(4,642)		(2,508)
Purchases of investments, net of sales and maturities	(3,366)		(2,789)		(577)
Purchases of property, equipment and capitalized software	(1,212)		(1,130)		(82)
Cash dividends paid	(2,908)		(2,548)		(360)
Purchases of redeemable noncontrolling interests	(97)		(1,338)		1,241
Other	 (1,981)		(1,310)		(671)
Total uses of cash	(21,714)		(16,657)		
Effect of exchange rate changes on cash and cash equivalents	 57		6		51
Net increase in cash and cash equivalents.	\$ 3,237	\$	2,911	\$	326

#### 2022 Cash Flows Compared to 2021 Cash Flows

Increased cash flows provided by operating activities were primarily driven by increased net earnings partially offset by changes in working capital accounts. Other significant changes in sources or uses of cash year-over-year included increased customer funds administered, primarily driven by Medicare Part D timing, net issuances of short-term borrowings and long-term debt and decreased purchases of redeemable noncontrolling interests, partially offset by increased cash paid for acquisitions and share repurchases.

#### **Financial Condition**

As of June 30, 2022, our cash, cash equivalent, available-for-sale debt securities and equity securities balances of \$68.0 billion included approximately \$24.6 billion of cash and cash equivalents (of which \$1.7 billion was available for general corporate use), \$40.0 billion of debt securities and \$3.4 billion of investments in equity securities. Given the significant portion of our portfolio held in cash and cash equivalents, we do not anticipate fluctuations in the aggregate fair value of our financial assets to have a material impact on our liquidity or capital position. Our available-for-sale debt securities portfolio had a weighted-average duration of 4.1 years and a weighted-average credit rating of "Double A" as of June 30, 2022. When multiple credit ratings are available for an individual security, the average of the available ratings is used to determine the weighted-average credit rating.

#### Capital Resources and Uses of Liquidity

In addition to cash flows from operations and cash and cash equivalent balances available for general corporate use, our capital resources and uses of liquidity are as follows:

Cash Requirements. A summary of our cash requirements as of December 31, 2021 was disclosed in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our 2021 10-K. During the six months ended June 30, 2022, there were no material changes to this previously disclosed information outside the ordinary course of business. We believe our capital resources are sufficient to meet future, short-term and long-term, liquidity needs. We continually evaluate opportunities to expand our operations, including through internal development of new products, programs and technology applications and business combinations.

Short-Term Borrowings. Our revolving bank credit facilities provide liquidity support for our commercial paper borrowing program, which facilitates the private placement of unsecured debt through independent broker-dealers, and are available for general corporate purposes. For more information on our commercial paper and bank credit facilities, see Note 8 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" in our 2021 10-K.

Our revolving bank credit facilities contain various covenants, including covenants requiring us to maintain a defined debt to debt-plus-shareholders' equity ratio of not more than 60%. As of June 30, 2022, our debt to debt-plus-shareholders' equity ratio, as defined and calculated under the credit facilities, was approximately 37%.

Long-Term Debt. Periodically, we access capital markets and issue long-term debt for general corporate purposes, such as, to meet our working capital requirements, to refinance debt, to finance acquisitions or for share repurchases. For more information on our long-term debt, see Note 5 of Notes to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this report and Note 8 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" in our 2021 10-K.

Credit Ratings. Our credit ratings as of June 30, 2022 were as follows:

	Moody's		S&P Global		Fitch		A.M. Best	
	Ratings	Outlook	Ratings	Outlook	Ratings	Outlook	Ratings	Outlook
Senior unsecured debt	A3	Positive	A+	Stable	A	Stable	A	Stable
Commercial paper	P-2	n/a	A-1	n/a	F1	n/a	AMB-1+	n/a

The availability of financing in the form of debt or equity is influenced by many factors, including our profitability, operating cash flows, debt levels, credit ratings, debt covenants and other contractual restrictions, regulatory requirements and economic and market conditions. A significant downgrade in our credit ratings or adverse conditions in the capital markets may increase the cost of borrowing for us or limit our access to capital.

*Share Repurchase Program.* During the six months ended June 30, 2022, we repurchased approximately 10 million shares at an average price of \$492.11 per share. As of June 30, 2022, we had Board of Directors' authorization to purchase up to 35 million shares of our common stock.

*Dividends.* In June 2022, the Company's Board of Directors increased our quarterly cash dividend to shareholders to an annual rate of \$6.60 compared to \$5.80 per share. For more information on our dividend, see Note 6 of Notes to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this report.

**Pending Business Combinations.** As of June 30, 2022, we have entered into agreements to acquire companies in the health care sector, most notably Change Healthcare (NASDAQ: CHNG) and LHC Group, Inc. (NASDAQ: LHCG), subject to regulatory approval and other customary closing conditions. The total anticipated capital required for these business combinations, excluding associated disposition proceeds and the payoff of acquired indebtedness, is approximately \$14 billion.

For additional liquidity discussion, see Note 10 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in Part II, Item 7 in our 2021 10-K.

#### RECENTLY ISSUED ACCOUNTING STANDARDS

There are no recently issued accounting standards that are expected to have a material impact on our Condensed Consolidated Financial Statements.

#### CRITICAL ACCOUNTING ESTIMATES

In preparing our Condensed Consolidated Financial Statements, we are required to make judgments, assumptions and estimates, which we believe are reasonable and prudent based on the available facts and circumstances. These judgments, assumptions and estimates affect certain of our revenues and expenses and their related balance sheet accounts and disclosure of our contingent liabilities. We base our assumptions and estimates primarily on historical experience and consider known and projected trends. On an ongoing basis, we re-evaluate our selection of assumptions and the method of calculating our estimates. Actual results, however, may materially differ from our calculated estimates, and this difference would be reported in our current operations.

Our critical accounting estimates include medical costs payable and goodwill. For a detailed description of our critical accounting estimates, see "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in Part II, Item 7 in our 2021 10-K. For a detailed discussion of our significant accounting policies, see Note 2 of Notes to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data" in our 2021 10-K.

#### FORWARD-LOOKING STATEMENTS

The statements, estimates, projections, guidance or outlook contained in this document include "forward-looking" statements which are intended to take advantage of the "safe harbor" provisions of the federal securities law. The words "believe," "expect," "intend," "estimate," "anticipate," "forecast," "outlook," "plan," "project," "should" and similar expressions identify forward-looking statements. These statements may contain information about financial prospects, economic conditions and trends and involve risks and uncertainties. Actual results could differ materially from those that management expects, depending on the outcome of certain factors including: risks associated with public health crises, large-scale medical emergencies and pandemics, such as the COVID-19 pandemic; our ability to effectively estimate, price for and manage medical costs; new or changes in existing health care laws or regulations, or their enforcement or application; the DOJ's legal action relating to the risk adjustment submission matter; our ability to maintain and achieve improvement in quality scores impacting revenue;

reductions in revenue or delays to cash flows received under government programs; changes in Medicare, the CMS star ratings program or the application of risk adjustment data validation audits; failure to maintain effective and efficient information systems or if our technology products do not operate as intended; cyberattacks, other privacy/data security incidents, or our failure to comply with related regulations; failure to protect proprietary rights to our databases, software and related products; risks and uncertainties associated with our businesses providing pharmacy care services; competitive pressures, including our ability to develop and deliver innovative products to health care payers and expand access to virtual care; changes in or challenges to our public sector contract awards; failure to develop and maintain satisfactory relationships with health care payers, physicians, hospitals and other service providers; failure to attract, develop, retain, and manage the succession of key employees and executives; the impact of potential changes in tax laws and regulations (including any increase in the U.S. income tax rate applicable to corporations); failure to achieve targeted operating cost productivity improvements; increases in costs and other liabilities associated with litigation, government investigations, audits or reviews; failure to manage successfully our strategic alliances or complete or receive anticipated benefits of strategic transactions; fluctuations in foreign currency exchange rates; downgrades in our credit ratings; our investment portfolio performance; impairment of our goodwill and intangible assets; and our ability to obtain sufficient funds from our regulated subsidiaries or from external financings to fund our obligations, maintain our debt to total capital ratio at targeted levels, maintain our quarterly dividend payment cycle, or continue repurchasing shares of our common stock. This above list is not exhaustive. We discuss these matters, and certain risks that may affect our business operations, financial condition and results of operations, more fully in our filings with the SEC, including our reports on Forms 10-K, 10-Q and 8-K. By their nature, forward-looking statements are not guarantees of future performance or results and are subject to risks, uncertainties and assumptions that are difficult to predict or quantify. Actual results may vary materially from expectations expressed or implied in this document or any of our prior communications. You should not place undue reliance on forward-looking statements, which speak only as of the date they are made. We do not undertake to update or revise any forward-looking statements, except as required by law.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We manage exposure to market interest rates by diversifying investments across different fixed-income market sectors and debt across maturities, as well as by matching a portion of our floating-rate assets and liabilities, either directly or through the use of interest rate swap contracts. Unrealized gains and losses on investments in available-for-sale debt securities are reported in comprehensive income.

The following table summarizes the impact of hypothetical changes in market interest rates across the entire yield curve by 1% point or 2% points as of June 30, 2022 on our investment income and interest expense per annum, and the fair value of our investments and debt (in millions, except percentages):

	June 30, 2022								
ocrease (Decrease) in Market Interest Rate		me Per Exp				Fair Value of Financial Assets		Fair Value of Financial Liabilities	
2%	\$	559	\$	215	\$	(3,073)	\$	(7,035)	
1		280		107		(1,583)		(3,824)	
(1)		(248)		(107)		1,666		4,595	
(2)		(248)		(191)		3,380		10,165	

Note: Given the low absolute level of short-term market rates on our floating-rate assets and liabilities as of June 30, 2022, the assumed hypothetical change in interest rates does not reflect the full 100 basis point reduction in interest income and the full 200 basis point reduction in interest income or interest expense, as the rates are assumed not to fall below zero. As of June 30, 2022, some of our investments had interest rates below 2% so the assumed hypothetical change in the fair value of investments does not reflect the full 200 basis point reduction.

#### ITEM 4. CONTROLS AND PROCEDURES

#### EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

We maintain disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (Exchange Act) that are designed to provide reasonable assurance that information required to be disclosed by us in

reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in SEC rules and forms; and (ii) accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

In connection with the filing of this quarterly report on Form 10-Q, management evaluated, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of the design and operation of our disclosure controls and procedures as of June 30, 2022. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level as of June 30, 2022.

#### CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

There have been no changes in our internal control over financial reporting during the quarter ended June 30, 2022 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

A description of our legal proceedings is included in and incorporated by reference to Note 7 of Notes to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this report.

#### ITEM 1A. RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A, "Risk Factors" of our 2021 10-K, which could materially affect our business, financial condition or future results. The risks described in our 2021 10-K are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or future results.

There have been no material changes to the risk factors as disclosed in our 2021 10-K.

#### ITEM 2. UNREGISTERED SALE OF EQUITY SECURITIES AND USE OF PROCEEDS

## Issuer Purchases of Equity Securities (a) Second Quarter 2022

Total Number of Shares

For the Month Ended	Total Number of Shares Purchased	Av	erage Price Paid Per Share	Purchased as Part of Publicly Announced Plans or Programs	Shares That May Yet Be Purchased Under The Plans or Programs
	(in millions)			(in millions)	(in millions)
April 30, 2022	1	\$	528.52	1	39
May 31, 2022	2		492.97	2	37
June 30, 2022	2		480.23	2	35
Total	5	\$	499.30	5	

<sup>(</sup>a) In November 1997, our Board of Directors adopted a share repurchase program, which the Board of Directors evaluates periodically. In June 2018, the Board of Directors renewed our share repurchase program with an authorization to repurchase up to 100 million shares of our common stock in open market purchases or other types of transactions (including prepaid or structured repurchase programs). There is no established expiration date for the program.

#### ITEM 6. EXHIBITS\*

The following exhibits are filed or incorporated by reference herein in response to Item 601 of Regulation S-K. The Company files Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K pursuant to the Securities Exchange Act of 1934 under Commission File No. 1-10864.

- 3.1 Certificate of Incorporation of UnitedHealth Group Incorporated (incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form 8-A/A filed on July 1, 2015)
- Amended and Restated Bylaws of UnitedHealth Group Incorporated, effective February 23, 2021 (incorporated by reference to Exhibit 3.2 to UnitedHealth Group Incorporated's Current Report on Form 8-K filed on February 26, 2021)
- 4.1 Senior Indenture, dated as of November 15, 1998, between United HealthCare Corporation and The Bank of New York (incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-3/A, SEC File Number 333-66013, filed on January 11, 1999)
- 4.2 Amendment, dated as of November 6, 2000, to Senior Indenture, dated as of November 15, 1998, between UnitedHealth Group Incorporated and The Bank of New York (incorporated by reference to Exhibit 4.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2001)
- 4.3 Instrument of Resignation, Appointment and Acceptance of Trustee, dated January 8, 2007, pursuant to the Senior Indenture, dated as of November 15, 1998, amended November 6, 2000, among UnitedHealth Group Incorporated, The Bank of New York and Wilmington Trust Company (incorporated by reference to Exhibit 4.3 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007)
- 4.4 Indenture, dated as of February 4, 2008, between UnitedHealth Group Incorporated and U.S. Bank National Association (incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-3, SEC File Number 333-149031, filed on February 4, 2008)
- 31.1 Certifications pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101.INS XBRL Instance Document—the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
- 101.SCH Inline XBRL Taxonomy Extension Schema Document.
- 101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document.
- 101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document.
- 101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document.
- 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document.
- 104 Cover Page Interactive Data File (formatted as Inline XBRL and embedded within Exhibit 101).

<sup>\*</sup> Pursuant to Item 601(b)(4)(iii) of Regulation S-K, copies of instruments defining the rights of certain holders of long-term debt are not filed. The Company will furnish copies thereof to the SEC upon request.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# UNITEDHEALTH GROUP INCORPORATED

/s/ Andrew P. Witty Andrew P. Witty	Chief Executive Officer (principal executive officer)	Dated:	August 3, 2022
/s/ JOHN F. REX John F. Rex	Executive Vice President and Chief Financial Officer (principal financial officer)	Dated:	August 3, 2022
/s/ Thomas E. Roos Thomas E. Roos	Senior Vice President and Chief Accounting Officer (principal accounting officer)	Dated:	August 3, 2022